



Business &
Entrepreneurship
Center

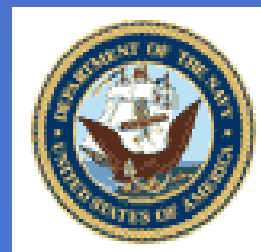
Strengthen.
Assist.
Expand.



CALIFORNIA
SBDC

TECHNICAL ASSISTANCE PROGRAM

How to do Business with Camp Pendleton



Government Contracting

First, A few questions to answer.

1: Do you have an established/growing business?

2: The Government wants or could use your product or service?

3: The Business shows the financial capacity to sell to the government?

Contracting with the government can be very profitable, but it is not always the best business decision for small business owners

Government Contracting

A few questions to consider (cont)

IF YOU ANSWERED YES

We can Help you with:

- ✓ Register in CCR
- ✓ Business planning
- ✓ Obtain your certifications
- ✓ Register in the Small Business Administration (SBA) Procurement Marketing and Access Network (PRO-Net) system

FREE Resources To Grow Your Business



Monthly Training Workshops Register NOW

www.sandiegosmallbiz.com

- Government Contracting
- Starting a Business 101
- Business Planning
- Funding/Lending Forum
- Taxes & Payroll
- Legal Issues
- Marketing
- Social Media
- How to Keep Customers for Life
- Pitching to Investors
- Build Your Own Web Site
- Hiring

**One-stop Assistance to Businesses Providing Private
One-On-One Consulting and Training Workshops at No**

FREE Resources To Grow Your Business



One-on-One Business Consulting

Call 760- 795-8740 to Make an Appointment NOW!



- Government Contracting - Certifications
- Funding/Financing
- Accounting/Quick Books
- Business Plan
- Human Resources
- Marketing
- Social Media
- Internet Marketing
- Business Expansion
- Business Management
- Sales

One-stop Assistance to Businesses Providing Private

One-On- One Consulting and Training Workshops at

Government Contracting

- The Basics
- Are You Eligible for Certification?
- What you need to have in place
- Getting Help!

www.sandiegosmallbiz.com

June 3rd
Rancho

Bernardo
Library
9:30 am

June 8th
SBDC
1823

Mission Ave
Oceanside
10am

The Next
Step June
29th

Business plan Workshop Tuesday, June 21 - Whether you're just starting out, need funding or want to monitor the health of your business, creating a business plan is your first step on the path to



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1823 Mission Avenue Oceanside CA

92058 www.SandiegoSmallBiz.com 760

795-8740

WE HELP BUSINESSES GROW PROFITABLY